

CBIC
CBIC BONDING AND
INSURANCE COMPANY

California:

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February 15, 1990

Mr. Dale Winterquist
President
Falcon General Engineering, Inc.
572 Collyn St.
Vista, CA 92083

Re: U.S. Navy Contract N68711-89-C-A023
CA 1557

Dear Dale:

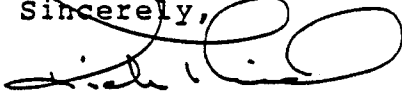
Congratulations!

I've been writing bonds for a long time. In all of those years I have seen my share of good guy letters. Most of the time we figured that a good number of them were contrived. The letter from Commander Miller obviously comes from his heart and is most complimentary to you and your organization.

Dale, we are very pleased with the way you handle yourself, both in awkward situations e.g. when you left more on the table than was prudent, and promptly negotiated your way out of the job when it became apparent that you had made a mistake, and in contracts like this one in which you worked together with the owner to make the job run as smoothly as possible.

Like the Navy, quality does not go unnoticed by CBIC. Keep up the good work!

Sincerely,



Richard L. Thiel
Vice-President